

DECEMBER 2018 TRAFFIC

With 7.7 million passengers carried in December 2018, Air France-KLM transported for the first time more than 100 million passengers during the full year 2018

Traffic highlights

Passenger network activity (Air France, KLM, HOP!)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Long-haul	+ 3.5%	+ 3.1%	86.8%	- 0.3
North America	+ 6.3%	+ 4.2%	86.2%	- 1.8
Latin America	+ 11.9%	+ 10.7%	88.3%	- 1.0
Asia	+ 1.6%	+ 2.7%	87.5%	+ 1.0
Africa / Middle East	- 1.0%	- 1.1%	83.9%	- 0.1
Caribbean / Indian Ocean	- 1.7%	- 1.5%	88.2%	+ 0.2
Short and Medium-haul	+ 3.7%	+ 2.3%	79.7%	- 1.1
Total	+ 3.5%	+ 3.0%	85.4%	- 0.4

- ▶ 6.8 million passengers, +2.6%
- ▶ Protest movements in France had negative effect on revenues estimated around 15 million euros

Transavia activity	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 16.1%	+ 16.1%	88.5%	+ 0.0

- ▶ 0.9 million passengers, +11.6%

Total group passenger activity (Air France, KLM, HOP!, Transavia)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 4.4%	+ 3.9%	85.7%	- 0.4

- ▶ 7.7 million passengers, +3.6%

Cargo activity	Capacity (ATK, %ch.)	Traffic (RTK, %ch.)	Load Factor (%)	Change (pts)
Total	- 0.1%	+ 1.4%	63.4%	+ 1.0

Agenda

8th February 2019: January 2019 traffic
 20th of February 2019: Full Year 2018 results
 8th March 2019: February 2019 traffic

Investor relations

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STATISTICS

Passenger network activity*

Total Passenger network*	December			Full year		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	6,786	6,615	2.6%	85,619	83,938	2.0%
Revenue pax-kilometers (m RPK)	20,786	20,184	3.0%	255,405	248,428	2.8%
Available seat-kilometers (m ASK)	24,330	23,500	3.5%	292,184	286,127	2.1%
Load factor (%)	85.4%	85.9%	(0.4)	87.4%	86.8%	0.6
Long-haul						
Passengers carried ('000s)	2,274	2,214	2.7%	27,435	26,762	2.5%
Revenue pax-kilometers (m RPK)	17,107	16,587	3.1%	206,919	200,723	3.1%
Available seat-kilometers (m ASK)	19,711	19,048	3.5%	233,957	228,339	2.5%
Load factor (%)	86.8%	87.1%	(0.3)	88.4%	87.9%	0.5
North America						
Passengers carried ('000s)	619	594	4.2%	8,257	7,990	3.3%
Revenue pax-kilometers (m RPK)	4,397	4,220	4.2%	58,858	56,933	3.4%
Available seat-kilometers (m ASK)	5,102	4,800	6.3%	66,223	64,272	3.0%
Load factor (%)	86.2%	87.9%	(1.8)	88.9%	88.6%	0.3
Latin America						
Passengers carried ('000s)	317	283	12.0%	3,452	3,169	8.9%
Revenue pax-kilometers (m RPK)	2,998	2,708	10.7%	33,004	30,360	8.7%
Available seat-kilometers (m ASK)	3,395	3,033	11.9%	36,765	33,865	8.6%
Load factor (%)	88.3%	89.3%	(1.0)	89.8%	89.7%	0.1
Asia / Pacific						
Passengers carried ('000s)	528	515	2.6%	6,419	6,224	3.1%
Revenue pax-kilometers (m RPK)	4,539	4,419	2.7%	56,157	54,610	2.8%
Available seat-kilometers (m ASK)	5,189	5,108	1.6%	62,079	60,797	2.1%
Load factor (%)	87.5%	86.5%	1.0	90.5%	89.8%	0.6
Africa / Middle East						
Passengers carried ('000s)	480	487	(1.4%)	5,581	5,671	(1.6%)
Revenue pax-kilometers (m RPK)	2,743	2,772	(1.1%)	31,575	31,735	(0.5%)
Available seat-kilometers (m ASK)	3,269	3,302	(1.0%)	37,816	38,368	(1.4%)
Load factor (%)	83.9%	84.0%	(0.1)	83.5%	82.7%	0.8
Caribbean / Indian Ocean						
Passengers carried ('000s)	329	335	(2.0%)	3,726	3,708	0.5%
Revenue pax-kilometers (m RPK)	2,431	2,467	(1.5%)	27,325	27,085	0.9%
Available seat-kilometers (m ASK)	2,757	2,806	(1.7%)	31,075	31,037	0.1%
Load factor (%)	88.2%	87.9%	0.2	87.9%	87.3%	0.7
Short and Medium-haul						
Passengers carried ('000s)	4,512	4,401	2.5%	58,184	57,176	1.8%
Revenue pax-kilometers (m RPK)	3,679	3,597	2.3%	48,486	47,705	1.6%
Available seat-kilometers (m ASK)	4,618	4,452	3.7%	58,226	57,788	0.8%
Load factor (%)	79.7%	80.8%	(1.1)	83.3%	82.6%	0.7

* Air France KLM, and HOP!

Transavia activity

Transavia	December			Full year		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	895	802	11.6%	15,828	14,773	7.1%
Revenue pax-kilometers (m RPK)	1,698	1,463	16.1%	28,392	25,793	10.1%
Available seat-kilometers (m ASK)	1,918	1,653	16.1%	30,849	28,456	8.4%
Load factor (%)	88.5%	88.5%	0.0	92.0%	90.6%	1.4

Total group passenger activity**

Total group**	December			Full year		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	7,682	7,417	3.6%	101,447	98,711	2.8%
Revenue pax-kilometers (m RPK)	22,484	21,646	3.9%	283,797	274,221	3.5%
Available seat-kilometers (m ASK)	26,248	25,153	4.4%	323,033	314,583	2.7%
Load factor (%)	85.7%	86.1%	(0.4)	87.9%	87.2%	0.7

** Air France KLM, HOP! and Transavia

Cargo activity

Total Group	December			Full year		
	2018	2017	Variation	2018	2017	Variation
Revenue tonne-km (m RTK)	766	756	1.4%	8,657	8,595	0.7%
Available tonne-km (m ATK)	1,209	1,211	(0.1%)	14,365	14,354	0.1%
Load factor (%)	63.4%	62.4%	1.0	60.3%	59.9%	0.4

Air France and HOP! activity

Total Passenger network activity	December			Full year		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	4,098	4,107	(0.2%)	51,449	51,249	0.4%
Revenue pax-kilometers (m RPK)	12,058	11,915	1.2%	147,729	144,941	1.9%
Available seat-kilometers (m ASK)	14,293	13,884	2.9%	171,368	169,061	1.4%
Load factor (%)	84.4%	85.8%	(1.5)	86.2%	85.7%	0.5
Long-haul						
Passengers carried ('000s)	1,336	1,320	1.2%	16,128	15,883	1.5%
Revenue pax-kilometers (m RPK)	9,831	9,679	1.6%	118,677	116,033	2.3%
Available seat-kilometers (m ASK)	11,421	11,081	3.1%	135,650	133,177	1.9%
Load factor (%)	86.1%	87.3%	(1.3)	87.5%	87.1%	0.4
Short and Medium-haul						
Passengers carried ('000s)	2,762	2,787	(0.9%)	35,321	35,365	(0.1%)
Revenue pax-kilometers (m RPK)	2,227	2,236	(0.4%)	29,052	28,908	0.5%
Available seat-kilometers (m ASK)	2,873	2,803	2.5%	35,718	35,884	(0.5%)
Load factor (%)	77.5%	79.8%	(2.2)	81.3%	80.6%	0.8

Cargo activity	December			Full year		
	2018	2017	Variation	2018	2017	Variation
Revenue tonne-km (m RTK)	349	338	3.3%	3,808	3,753	1.5%
Available tonne-km (m ATK)	598	597	0.1%	7,126	6,974	2.2%
Load factor (%)	58.4%	56.5%	1.8	53.4%	53.8%	(0.4)

KLM activity

Total Passenger network activity	December			Full year		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	2,688	2,509	7.2%	34,170	32,689	4.5%
Revenue pax-kilometers (m RPK)	8,729	8,269	5.6%	107,676	103,487	4.0%
Available seat-kilometers (m ASK)	10,036	9,616	4.4%	120,815	117,066	3.2%
Load factor (%)	87.0%	86.0%	1.0	89.1%	88.4%	0.7
Long-haul						
Passengers carried ('000s)	937	895	4.8%	11,307	10,878	3.9%
Revenue pax-kilometers (m RPK)	7,276	6,908	5.3%	88,242	84,690	4.2%
Available seat-kilometers (m ASK)	8,291	7,967	4.1%	98,307	95,162	3.3%
Load factor (%)	87.8%	86.7%	1.1	89.8%	89.0%	0.8
Short and Medium-haul						
Passengers carried ('000s)	1,751	1,614	8.5%	22,863	21,811	4.8%
Revenue pax-kilometers (m RPK)	1,452	1,361	6.7%	19,433	18,796	3.4%
Available seat-kilometers (m ASK)	1,745	1,649	5.8%	22,508	21,904	2.8%
Load factor (%)	83.2%	82.5%	0.7	86.3%	85.8%	0.5

Cargo activity	December			Full year		
	2018	2017	Variation	2018	2017	Variation
Revenue tonne-km (m RTK)	417	418	(0.1%)	4,849	4,843	0.1%
Available tonne-km (m ATK)	611	613	(0.4%)	7,239	7,380	(1.9%)
Load factor (%)	68.3%	68.2%	0.2	67.0%	65.6%	1.4