

FEBRUARY 2020 TRAFFIC

Group passenger activity: number of passengers -0.5%, traffic -0.7%, load factor -2.5pt

Traffic highlights

| Passenger network activity (Air France and KLM) | Capacity (ASK, %ch.) | Traffic (RPK, %ch.) | Load Factor (%) | Change (pts) |
|---|----------------------|---------------------|-----------------|--------------|
| Long-haul | + 2.2% | - 1.4% | 84.5% | - 3.0 |
| North America | + 13.6% | + 13.4% | 83.9% | - 0.1 |
| Latin America | + 10.1% | + 5.9% | 87.2% | - 3.5 |
| Asia | - 15.8% | - 24.7% | 80.9% | - 9.6 |
| Africa / Middle East | + 7.3% | + 9.1% | 83.3% | + 1.3 |
| Caribbean / Indian Ocean | + 1.5% | - 0.1% | 88.6% | - 1.4 |
| Short and Medium-haul | + 0.6% | - 1.8% | 80.0% | - 1.9 |
| Total | + 1.9% | - 1.4% | 83.6% | - 2.8 |

▶ 6.0 million passengers, -1.9%

- Please note that 2020 being a leap year, reported February traffic and capacity figures are mechanically increased due to one additional day of operations.
- February 2020 traffic figures reflect essentially the suspension of all flights to and from China and the COVID-19 initial impact in Asia.
- The following months will be more impacted given the expansion of COVID-19 on other parts of the world and the extension of capacity reduction.
- For example in March 2020, Air France now expects to cancel 3600 flights, capacity compared to initial plan being reduced by -13% on Long Haul network, -25% on European network and -17% on domestic network. KLM expects to reduce Long Haul operations with similar level.
- The Group continuously monitors the situation and accordingly evaluates if additional network adjustments are required.

| Transavia activity | Capacity (ASK, %ch.) | Traffic (RPK, %ch.) | Load Factor (%) | Change (pts) |
|--------------------|----------------------|---------------------|-----------------|--------------|
| Total | + 7.0% | + 7.8% | 93.5% | + 0.7 |

▶ 1.0 million passengers, +9.2%

| Total group passenger activity (Air France, KLM and Transavia) | Capacity (ASK, %ch.) | Traffic (RPK, %ch.) | Load Factor (%) | Change (pts) |
|--|----------------------|---------------------|-----------------|--------------|
| Total | + 2.3% | - 0.7% | 84.4% | - 2.5 |

▶ 7.0 million passengers, -0.5%

| Cargo activity | Capacity (ATK, %ch.) | Traffic (RTK, %ch.) | Load Factor (%) | Change (pts) |
|----------------|----------------------|---------------------|-----------------|--------------|
| Total | + 3.7% | + 0.7% | 58.4% | - 1.7 |

Agenda

9th of April 2020: March 2020 traffic

7th of May 2020: 1st Quarter 2020 results

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STATISTICS

Passenger network activity*

| Total Passenger network* | February | | | Year to date | | |
|-----------------------------------|----------|--------|-----------|--------------|--------|-----------|
| | 2020 | 2019 | Variation | 2020 | 2019 | Variation |
| Passengers carried ('000s) | 6,014 | 6,133 | (1.9%) | 12,697 | 12,634 | 0.5% |
| Revenue pax-kilometers (m RPK) | 18,271 | 18,540 | (1.4%) | 39,504 | 39,098 | 1.0% |
| Available seat-kilometers (m ASK) | 21,852 | 21,450 | 1.9% | 46,576 | 45,478 | 2.4% |
| Load factor (%) | 83.6% | 86.4% | (2.8) | 84.8% | 86.0% | (1.2) |
| Long-haul | | | | | | |
| Passengers carried ('000s) | 2,005 | 2,000 | 0.3% | 4,347 | 4,252 | 2.2% |
| Revenue pax-kilometers (m RPK) | 14,977 | 15,186 | (1.4%) | 32,690 | 32,311 | 1.2% |
| Available seat-kilometers (m ASK) | 17,732 | 17,355 | 2.2% | 38,042 | 37,008 | 2.8% |
| Load factor (%) | 84.5% | 87.5% | (3.0) | 85.9% | 87.3% | (1.4) |
| North America | | | | | | |
| Passengers carried ('000s) | 549 | 483 | 13.7% | 1,156 | 1,041 | 11.1% |
| Revenue pax-kilometers (m RPK) | 3,919 | 3,455 | 13.4% | 8,250 | 7,450 | 10.7% |
| Available seat-kilometers (m ASK) | 4,670 | 4,111 | 13.6% | 9,704 | 8,827 | 9.9% |
| Load factor (%) | 83.9% | 84.1% | (0.1) | 85.0% | 84.4% | 0.6 |
| Latin America | | | | | | |
| Passengers carried ('000s) | 309 | 291 | 6.0% | 641 | 617 | 3.9% |
| Revenue pax-kilometers (m RPK) | 2,899 | 2,738 | 5.9% | 6,022 | 5,816 | 3.5% |
| Available seat-kilometers (m ASK) | 3,325 | 3,019 | 10.1% | 6,837 | 6,404 | 6.8% |
| Load factor (%) | 87.2% | 90.7% | (3.5) | 88.1% | 90.8% | (2.7) |
| Asia / Pacific | | | | | | |
| Passengers carried ('000s) | 370 | 490 | (24.5%) | 928 | 1,028 | (9.7%) |
| Revenue pax-kilometers (m RPK) | 3,194 | 4,242 | (24.7%) | 8,011 | 8,931 | (10.3%) |
| Available seat-kilometers (m ASK) | 3,949 | 4,688 | (15.8%) | 9,417 | 9,931 | (5.2%) |
| Load factor (%) | 80.9% | 90.5% | (9.6) | 85.1% | 89.9% | (4.9) |
| Africa / Middle East | | | | | | |
| Passengers carried ('000s) | 450 | 414 | 8.7% | 930 | 886 | 5.0% |
| Revenue pax-kilometers (m RPK) | 2,594 | 2,379 | 9.1% | 5,360 | 5,078 | 5.6% |
| Available seat-kilometers (m ASK) | 3,113 | 2,901 | 7.3% | 6,403 | 6,225 | 2.9% |
| Load factor (%) | 83.3% | 82.0% | 1.3 | 83.7% | 81.6% | 2.1 |
| Caribbean / Indian Ocean | | | | | | |
| Passengers carried ('000s) | 327 | 322 | 1.8% | 692 | 681 | 1.7% |
| Revenue pax-kilometers (m RPK) | 2,370 | 2,373 | (0.1%) | 5,046 | 5,036 | 0.2% |
| Available seat-kilometers (m ASK) | 2,675 | 2,636 | 1.5% | 5,680 | 5,621 | 1.1% |
| Load factor (%) | 88.6% | 90.0% | (1.4) | 88.8% | 89.6% | (0.7) |
| Short and Medium-haul | | | | | | |
| Passengers carried ('000s) | 4,009 | 4,133 | (3.0%) | 8,349 | 8,382 | (0.4%) |
| Revenue pax-kilometers (m RPK) | 3,295 | 3,354 | (1.8%) | 6,815 | 6,787 | 0.4% |
| Available seat-kilometers (m ASK) | 4,120 | 4,095 | 0.6% | 8,534 | 8,470 | 0.8% |
| Load factor (%) | 80.0% | 81.9% | (1.9) | 79.8% | 80.1% | (0.3) |

* Air France and KLM

Transavia activity

| Transavia | February | | | Year to date | | |
|-----------------------------------|----------|-------|-----------|--------------|-------|-----------|
| | 2020 | 2019 | Variation | 2020 | 2019 | Variation |
| Passengers carried ('000s) | 976 | 893 | 9.2% | 1,817 | 1,756 | 3.5% |
| Revenue pax-kilometers (m RPK) | 1,764 | 1,635 | 7.8% | 3,325 | 3,264 | 1.9% |
| Available seat-kilometers (m ASK) | 1,887 | 1,763 | 7.0% | 3,626 | 3,592 | 0.9% |
| Load factor (%) | 93.5% | 92.7% | 0.7 | 91.7% | 90.9% | 0.8 |

Total group passenger activity**

| Total group** | February | | | Year to date | | |
|-----------------------------------|----------|--------|-----------|--------------|--------|-----------|
| | 2020 | 2019 | Variation | 2020 | 2019 | Variation |
| Passengers carried ('000s) | 6,990 | 7,026 | (0.5%) | 14,514 | 14,391 | 0.9% |
| Revenue pax-kilometers (m RPK) | 20,035 | 20,175 | (0.7%) | 42,829 | 42,361 | 1.1% |
| Available seat-kilometers (m ASK) | 23,738 | 23,213 | 2.3% | 50,202 | 49,070 | 2.3% |
| Load factor (%) | 84.4% | 86.9% | (2.5) | 85.3% | 86.3% | (1.0) |

** Air France, KLM and Transavia

Cargo activity

| Total Group | February | | | Year to date | | |
|----------------------------|----------|-------|-----------|--------------|-------|-----------|
| | 2020 | 2019 | Variation | 2020 | 2019 | Variation |
| Revenue tonne-km (m RTK) | 648 | 643 | 0.7% | 1,300 | 1,299 | 0.0% |
| Available tonne-km (m ATK) | 1,109 | 1,070 | 3.7% | 2,325 | 2,262 | 2.8% |
| Load factor (%) | 58.4% | 60.1% | (1.7) | 55.9% | 57.4% | (1.5) |

Air France activity

| Total Passenger network activity | February | | | Year to date | | |
|-----------------------------------|----------|--------|-----------|--------------|--------|-----------|
| | 2020 | 2019 | Variation | 2020 | 2019 | Variation |
| Passengers carried ('000s) | 3,649 | 3,702 | (1.4%) | 7,692 | 7,656 | 0.5% |
| Revenue pax-kilometers (m RPK) | 10,802 | 10,821 | (0.2%) | 23,263 | 22,858 | 1.8% |
| Available seat-kilometers (m ASK) | 12,933 | 12,685 | 2.0% | 27,599 | 26,938 | 2.5% |
| Load factor (%) | 83.5% | 85.3% | (1.8) | 84.3% | 84.9% | (0.6) |
| Long-haul | | | | | | |
| Passengers carried ('000s) | 1,205 | 1,185 | 1.7% | 2,595 | 2,525 | 2.8% |
| Revenue pax-kilometers (m RPK) | 8,805 | 8,799 | 0.1% | 19,137 | 18,749 | 2.1% |
| Available seat-kilometers (m ASK) | 10,393 | 10,171 | 2.2% | 22,344 | 21,710 | 2.9% |
| Load factor (%) | 84.7% | 86.5% | (1.8) | 85.6% | 86.4% | (0.7) |
| Short and Medium-haul | | | | | | |
| Passengers carried ('000s) | 2,444 | 2,517 | (2.9%) | 5,096 | 5,131 | (0.7%) |
| Revenue pax-kilometers (m RPK) | 1,997 | 2,022 | (1.3%) | 4,126 | 4,110 | 0.4% |
| Available seat-kilometers (m ASK) | 2,541 | 2,514 | 1.0% | 5,256 | 5,228 | 0.5% |
| Load factor (%) | 78.6% | 80.4% | (1.8) | 78.5% | 78.6% | (0.1) |

| Cargo activity | February | | | Year to date | | |
|----------------------------|----------|-------|-----------|--------------|-------|-----------|
| | 2020 | 2019 | Variation | 2020 | 2019 | Variation |
| Revenue tonne-km (m RTK) | 290 | 287 | 1.2% | 584 | 572 | 2.1% |
| Available tonne-km (m ATK) | 566 | 534 | 6.1% | 1,203 | 1,131 | 6.4% |
| Load factor (%) | 51.3% | 53.8% | (2.5) | 48.6% | 50.6% | (2.1) |

KLM activity

| Total Passenger network activity | February | | | Year to date | | |
|-----------------------------------|----------|-------|-----------|--------------|--------|-----------|
| | 2020 | 2019 | Variation | 2020 | 2019 | Variation |
| Passengers carried ('000s) | 2,365 | 2,431 | (2.7%) | 5,005 | 4,978 | 0.5% |
| Revenue pax-kilometers (m RPK) | 7,469 | 7,719 | (3.2%) | 16,241 | 16,239 | 0.0% |
| Available seat-kilometers (m ASK) | 8,919 | 8,765 | 1.8% | 18,977 | 18,540 | 2.4% |
| Load factor (%) | 83.8% | 88.1% | (4.3) | 85.6% | 87.6% | (2.0) |
| Long-haul | | | | | | |
| Passengers carried ('000s) | 800 | 815 | (1.8%) | 1,752 | 1,727 | 1.4% |
| Revenue pax-kilometers (m RPK) | 6,172 | 6,387 | (3.4%) | 13,553 | 13,562 | (0.1%) |
| Available seat-kilometers (m ASK) | 7,340 | 7,184 | 2.2% | 15,698 | 15,297 | 2.6% |
| Load factor (%) | 84.1% | 88.9% | (4.8) | 86.3% | 88.7% | (2.3) |
| Short and Medium-haul | | | | | | |
| Passengers carried ('000s) | 1,565 | 1,616 | (3.2%) | 3,253 | 3,251 | 0.1% |
| Revenue pax-kilometers (m RPK) | 1,298 | 1,331 | (2.5%) | 2,688 | 2,677 | 0.4% |
| Available seat-kilometers (m ASK) | 1,579 | 1,581 | (0.1%) | 3,279 | 3,242 | 1.1% |
| Load factor (%) | 82.2% | 84.2% | (2.0) | 82.0% | 82.6% | (0.6) |

| Cargo activity | February | | | Year to date | | |
|----------------------------|----------|-------|-----------|--------------|-------|-----------|
| | 2020 | 2019 | Variation | 2020 | 2019 | Variation |
| Revenue tonne-km (m RTK) | 357 | 356 | 0.3% | 715 | 727 | (1.6%) |
| Available tonne-km (m ATK) | 543 | 537 | 1.3% | 1,122 | 1,131 | (0.8%) |
| Load factor (%) | 65.8% | 66.4% | (0.6) | 63.8% | 64.3% | (0.5) |