

September 10, 2018

AUGUST 2018 TRAFFIC

Group passenger activity: number of passengers +2.3%, traffic +3.3%, load factor +0.7pt at 90.8%

Traffic highlights

Passenger network activity	Capacity	Traffic	Load Factor	Change
(Air France, KLM, HOP!)	(ASK, %ch.)	(RPK, %ch.)	(%)	(pts)
Long-haul	+ 2.2%	+ 3.4%	91.8%	+ 1.1
North America	+ 5.8%	+ 6.7%	91.6%	+ 0.8
Latin America	+ 7.3%	+ 7.9%	91.7%	+ 0.5
Asia	+ 2.2%	+ 3.2%	93.2%	+ 0.9
Africa / Middle East	- 5.3%	- 2.5%	91.0%	+ 2.6
Caribbean / Indian Ocean	- 2.3%	- 1.4%	90.1%	+ 0.8
Short and Medium-haul	+ 1.6%	+ 1.7%	85.6%	+ 0.1
Total	+ 2.1%	+ 3.1%	90.5%	+ 0.9

> 7.8 million passengers, +2.2%

Transavia activity	Capacity	Traffic	Load Factor	Change
_	(ASK, %ch.)	(RPK, %ch.)	(%)	(pts)
Total	+ 5.1%	+ 4.4%	93.0%	- 0.6

▶ 1.8 million passengers, +2.6%

Total group passenger activity (Air France, KLM, HOP!, Transavia)	Capacity	Traffic	Load Factor	Change
	(ASK, %ch.)	(RPK, %ch.)	(%)	(pts)
Total	+ 2.4%	+ 3.3%	90.8%	+ 0.7

▶ 9.6 million passengers, +2.3%

Cargo activity	Capacity	Traffic	Load Factor	Change
	(ATK, %ch.)	(RTK, %ch.)	(%)	(pts)
Total	+ 3.4%	+ 4.8%	56.8%	+ 0.8

Agenda

8th October: September 2018 traffic 31st October: Third Quarter 2018 results 9th November: October 2018 traffic

Investor relations

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STATISTICS

Passenger network activity*

		August		Year to date		
Total Passenger network*	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	7,789	7,623	2.2%	57,042	55,940	2.0%
Revenue pax-kilometers (m RPK)	24,190	23,462	3.1%	170,787	166,485	2.6%
Available seat-kilometers (m ASK)	26,720	26,172	2.1%	194,424	191,256	1.7%
Load factor (%)	90.5%	89.6%	0.9	87.8%	87.0%	0.8
Long-haul	<u> </u>	•				
Passengers carried ('000s)	2,620	2,553	2.6%	18,373	17,979	2.2%
Revenue pax-kilometers (m RPK)	19,601	18,948	3.4%	138,386	134,684	2.7%
Available seat-kilometers (m ASK)	21,360	20,895	2.2%	155,803	152,704	2.0%
Load factor (%)	91.8%	90.7%	1.1	88.8%	88.2%	0.6
North America	•	•				÷
Passengers carried ('000s)	877	820	7.0%	5,542	5,397	2.7%
Revenue pax-kilometers (m RPK)	6,211	5,821	6.7%	39,528	38,504	2.7%
Available seat-kilometers (m ASK)	6,777	6,409	5.8%	44,263	43,396	2.0%
Load factor (%)	91.6%	90.8%	0.8	89.3%	88.7%	0.6
Latin America	•					÷
Passengers carried ('000s)	301	281	7.1%	2,271	2,094	8.4%
Revenue pax-kilometers (m RPK)	2,915	2,701	7.9%	21,763	20,060	8.5%
Available seat-kilometers (m ASK)	3,178	2,961	7.3%	23,985	22,258	7.8%
Load factor (%)	91.7%	91.2%	0.5	90.7%	90.1%	0.6
Asia / Pacific	•					÷
Passengers carried ('000s)	579	560	3.5%	4,272	4,151	2.9%
Revenue pax-kilometers (m RPK)	5,111	4,952	3.2%	37,423	36,476	2.6%
Available seat-kilometers (m ASK)	5,484	5,364	2.2%	41,306	40,438	2.1%
Load factor (%)	93.2%	92.3%	0.9	90.6%	90.2%	0.4
Africa / Middle East	•					÷
Passengers carried ('000s)	522	542	(3.7%)	3,714	3,771	(1.5%)
Revenue pax-kilometers (m RPK)	2,901	2,975	(2.5%)	20,944	21,030	(0.4%)
Available seat-kilometers (m ASK)	3,187	3,364	(5.3%)	25,118	25,425	(1.2%)
Load factor (%)	91.0%	88.4%	2.6	83.4%	82.7%	0.7
Caribbean / Indian.Ocean	•					÷
Passengers carried ('000s)	342	351	(2.7%)	2,574	2,566	0.3%
Revenue pax-kilometers (m RPK)	2,463	2,497	(1.4%)	18,728	18,614	0.6%
Available seat-kilometers (m ASK)	2,733	2,797	(2.3%)	21,132	21,188	(0.3%)
Load factor (%)	90.1%	89.3%	0.8	88.6%	87.9%	0.8
Short and Medium-haul	•					
Passengers carried ('000s)	5,169	5,071	1.9%	38,669	37,961	1.9%
Revenue pax-kilometers (m RPK)	4,590	4,514	1.7%	32,401	31,800	1.9%
Available seat-kilometers (m ASK)	5,360	5,277	1.6%	38,620	38,551	0.2%
Load factor (%)	85.6%	85.5%	0.1	83.9%	82.5%	1.4

^{*} Air France KLM, and HOP!

Transavia activity

Transavia	2018	2017	Variation	201
Passengers carried ('000s)	1,774	1,728	2.6%	10,80
Revenue pax-kilometers (m RPK)	3,250	3,115	4.4%	19,23
Available seat-kilometers (m ASK)	3,495	3,327	5.1%	20,89
Load factor (%)	93.0%	93.6%	(0.6)	92.1

Year to date					
2018	2018 2017 Varia				
10,800	10,207	5.8%			
19,230	17,658	8.9%			
20,890	19,572	6.7%			
92.1%	90.2%	1.8			

Total group passenger activity**

	August		
Total group**	2018	2017	Variation
Passengers carried ('000s)	9,563	9,351	2.3%
Revenue pax-kilometers (m RPK)	27,441	26,577	3.3%
Available seat-kilometers (m ASK)	30,215	29,499	2.4%
Load factor (%)	90.8%	90.1%	0.7

Year to date					
2018	2017	Variation			
67,843	66,148	2.6%			
190,017	184,143	3.2%			
215,314	210,827	2.1%			
88.3%	87.3%	0.9			
00.578	07.570	0.9			

Cargo activity

		August		
Total Group	2018	2017	Variation	
Revenue tonne-km (m RTK)	741	707	4.8%	
Available tonne-km (m ATK)	1,304	1,262	3.4%	
Load factor (%)	56.8%	56.0%	0.8	

Year to date				
2018	2017	Variation		
5,609	5,600	0.2%		
9,526	9,537	(0.1%)		
58.9%	58.7%	0.2		

^{**} Air France KLM, HOP! and Transavia

Air France and HOP! activity

	August			Year to date			
Total Passenger network activity	2018	2017	Variation	2018	2017	Variation	
Passengers carried ('000s)	4,712	4,604	2.3%	34,240	34,198	0.1%	
Revenue pax-kilometers (m RPK)	14,497	13,982	3.7%	98,721	97,445	1.3%	
Available seat-kilometers (m ASK)	16,157	15,795	2.3%	113,931	113,483	0.4%	
Load factor (%)	89.7%	88.5%	1.2	86.6%	85.9%	0.8	
Long-haul	•	•					
Passengers carried ('000s)	1,609	1,568	2.6%	10,805	10,718	0.8%	
Revenue pax-kilometers (m RPK)	11,731	11,285	4.0%	79,351	78,191	1.5%	
Available seat-kilometers (m ASK)	12,862	12,583	2.2%	90,333	89,547	0.9%	
Load factor (%)	91.2%	89.7%	1.5	87.8%	87.3%	0.5	
Short and Medium-haul	•	•	•				
Passengers carried ('000s)	3,103	3,036	2.2%	23,435	23,480	(0.2%)	
Revenue pax-kilometers (m RPK)	2,766	2,697	2.6%	19,369	19,254	0.6%	
Available seat-kilometers (m ASK)	3,295	3,212	2.6%	23,598	23,936	(1.4%)	
Load factor (%)	84.0%	84.0%	(0.0)	82.1%	80.4%	1.6	

		August			
Cargo activity	2018	2017	Variation		
Revenue tonne-km (m RTK)	324	306	5.7%	Γ	
Available tonne-km (m ATK)	671	629	6.6%	Γ	
Load factor (%)	48.3%	48.7%	(0.4)	Ī	Ę

Year to date			
2018	2017	Variation	
2,425	2,441	(0.7%)	
4,705	4,639	1.4%	
51.5%	52.6%	(1.1)	

KLM activity

	August			Year to date		
Total Passenger network activity	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	3,077	3,019	1.9%	22,803	21,742	4.9%
Revenue pax-kilometers (m RPK)	9,693	9,480	2.3%	72,067	69,040	4.4%
Available seat-kilometers (m ASK)	10,563	10,377	1.8%	80,492	77,773	3.5%
Load factor (%)	91.8%	91.4%	0.4	89.5%	88.8%	0.8
Long-haul	•	*			,	
Passengers carried ('000s)	1,010	984	2.7%	7,568	7,261	4.2%
Revenue pax-kilometers (m RPK)	7,870	7,663	2.7%	59,034	56,494	4.5%
Available seat-kilometers (m ASK)	8,498	8,312	2.2%	65,471	63,157	3.7%
Load factor (%)	92.6%	92.2%	0.4	90.2%	89.4%	0.7
Short and Medium-haul		•				÷
Passengers carried ('000s)	2,066	2,034	1.6%	15,234	14,481	5.2%
Revenue pax-kilometers (m RPK)	1,823	1,817	0.4%	13,032	12,547	3.9%
Available seat-kilometers (m ASK)	2,065	2,065	0.0%	15,022	14,615	2.8%
Load factor (%)	88.3%	88.0%	0.3	86.8%	85.8%	0.9

		August		
Cargo activity	2018	2017	Variation	
Revenue tonne-km (m RTK)	417	401	4.1%	
Available tonne-km (m ATK)	633	633	0.1%	
Load factor (%)	65.9%	63.3%	2.5	

Year to date				
2018	2017	Variation		
3,184	3,158	0.8%		
4,821	4,898	(1.6%)		
66.0%	64.5%	1.6		