

June 8, 2018

### **MAY 2018 TRAFFIC**

Group passenger activity: number of passengers +1.0%, traffic +2.4% and load factor -0.2pt.

## **Traffic highlights**

Passenger network activity	Capacity	Traffic	Load Factor	Change
(Air France, KLM, HOP!)	(ASK, %ch.)	(RPK, %ch.)	(%)	(pts)
Long-haul	+ 3.7%	+ 2.3%	85.0%	- 1.2
North America	+ 4.5%	+ 1.9%	86.2%	- 2.2
Latin America	+ 8.9%	+ 7.8%	86.9%	- 0.9
Asia	+ 5.2%	+ 2.6%	86.5%	- 2.2
Africa / Middle East	- 0.6%	- 2.0%	77.1%	- 1.1
Caribbean / Indian Ocean	- 1.9%	+ 1.1%	86.5%	+ 2.6
Short and Medium-haul	- 3.1%	- 0.8%	83.4%	+ 1.9
Total	+ 2.2%	+ 1.6%	84.7%	- 0.5

- > 7.3 million passengers, stable
- Unit revenue per available seat kilometer (RASK) ex-currency slightly down compared to last year due to the negative impact of the Air France strikes

Transavia activity	Capacity	Traffic	Load Factor	Change
-	(ASK, %ch.)	(RPK, %ch.)	(%)	(pts)
Total	+ 5.6%	+ 8.6%	92.6%	+ 2.6

- ▶ 1.6 million passengers, +5.8%
- Unit revenue per available seat kilometer (RASK) ex-currency clearly up compared to last year

Total group passenger	Capacity	Traffic	Load Factor	Change
activity (Air France, KLM,	(ASK, %ch.)	(RPK, %ch.)	(%)	(pts)
HOP!, Transavia)				
Total	+ 2.6%	+ 2.4%	85.5%	- 0.2

▶ 8.9 million passengers, +1.0%

Cargo activity	Capacity	Traffic	Load Factor	Change
	(ATK, %ch.)	(RTK, %ch.)	(%)	(pts)
Total	- 2.2%	- 3.6%	58.0%	- 0.9

Unit revenue per available ton kilometer (RATK) ex-currency up compared to last year

#### **Agenda**

9th July: June 2018 traffic 1st August: First Half 2018 results 8th August: July 2018 traffic

### **Press Contact**

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#### **STATISTICS**

Passenger network activity\*

		May			ear to date	
Total Passenger network*	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	7,251	7,250	0.0%	33,397	32,798	1.8%
Revenue pax-kilometers (m RPK)	21,107	20,766	1.6%	100,240	97,789	2.5%
Available seat-kilometers (m ASK)	24,933	24,385	2.2%	115,896	114,087	1.6%
Load factor (%)	84.7%	85.2%	(0.5)	86.5%	85.7%	0.8
Long-haul		•				*
Passengers carried ('000s)	2,232	2,194	1.7%	10,803	10,568	2.2%
Revenue pax-kilometers (m RPK)	16,890	16,516	2.3%	81,615	79,482	2.7%
Available seat-kilometers (m ASK)	19,875	19,166	3.7%	93,231	91,302	2.1%
Load factor (%)	85.0%	86.2%	(1.2)	87.5%	87.1%	0.5
North America	<del>,</del>	•				
Passengers carried ('000s)	731	716	2.2%	2,997	2,956	1.4%
Revenue pax-kilometers (m RPK)	5,225	5,129	1.9%	21,466	21,157	1.5%
Available seat-kilometers (m ASK)	6,062	5,802	4.5%	24,500	24,323	0.7%
Load factor (%)	86.2%	88.4%	(2.2)	87.6%	87.0%	0.6
Latin America	•	•				*
Passengers carried ('000s)	276	254	8.6%	1,377	1,257	9.6%
Revenue pax-kilometers (m RPK)	2,647	2,456	7.8%	13,141	12,024	9.3%
Available seat-kilometers (m ASK)	3,047	2,797	8.9%	14,598	13,500	8.1%
Load factor (%)	86.9%	87.8%	(0.9)	90.0%	89.1%	1.0
Asia / Pacific	•	•				*
Passengers carried ('000s)	524	512	2.4%	2,576	2,508	2.7%
Revenue pax-kilometers (m RPK)	4,625	4,509	2.6%	22,495	21,983	2.3%
Available seat-kilometers (m ASK)	5,347	5,085	5.2%	25,140	24,619	2.1%
Load factor (%)	86.5%	88.7%	(2.2)	89.5%	89.3%	0.2
Africa / Middle East		•				·
Passengers carried ('000s)	428	443	(3.4%)	2,222	2,235	(0.6%)
Revenue pax-kilometers (m RPK)	2,409	2,459	(2.0%)	12,606	12,573	0.3%
Available seat-kilometers (m ASK)	3,124	3,143	(0.6%)	15,588	15,553	0.2%
Load factor (%)	77.1%	78.2%	(1.1)	80.9%	80.8%	0.0
Caribbean / Indian.Ocean	•	•			*	*
Passengers carried ('000s)	272	269	1.2%	1,631	1,611	1.3%
Revenue pax-kilometers (m RPK)	1,984	1,963	1.1%	11,906	11,745	1.4%
Available seat-kilometers (m ASK)	2,295	2,340	(1.9%)	13,405	13,307	0.7%
Load factor (%)	86.5%	83.9%	2.6	88.8%	88.3%	0.6
Short and Medium-haul	· ·	·				
Passengers carried ('000s)	5,019	5,056	(0.7%)	22,594	22,230	1.6%
Revenue pax-kilometers (m RPK)	4,216	4,250	(0.8%)	18,626	18,307	1.7%
Available seat-kilometers (m ASK)	5,058	5,219	(3.1%)	22,665	22,784	(0.5%)
Load factor (%)	83.4%	81.4%	1.9	82.2%	80.3%	1.8
Air France KLM, and HOP!				,-		

Air France KLM, and HOP!

Transavia activity

	May		
Transavia	2018	2017	Variation
Passengers carried ('000s)	1,638	1,549	5.8%
Revenue pax-kilometers (m RPK)	2,857	2,630	8.6%
Available seat-kilometers (m ASK)	3,086	2,923	5.6%
Load factor (%)	92.6%	90.0%	2.6

Year to date					
2018	2017	Variation			
5,714	5,331	7.2%			
10,011	9,026	10.9%			
10,912	10,193	7.1%			
91.7%	88.6%	3.2			

Total group passenger activity\*\*

		May	
Total group**	2018	2017	Variation
Passengers carried ('000s)	8,889	8,798	1.0%
Revenue pax-kilometers (m RPK)	23,963	23,397	2.4%
Available seat-kilometers (m ASK)	28,019	27,307	2.6%
Load factor (%)	85.5%	85.7%	(0.2)

Year to date					
2018	2017	Variation			
39,111	38,129	2.6%			
110,251	106,815	3.2%			
126,808	124,280	2.0%			
86.9%	85.9%	1.0			

Cargo activity

	May		
Total Group	2018	2017	Variation
Revenue tonne-km (m RTK)	699	725	(3.6%)
Available tonne-km (m ATK)	1,205	1,231	(2.2%)
Load factor (%)	58.0%	58.9%	(0.9)

Year to date					
2018	2017	Variation			
3,409	3,489	(2.3%)			
5,725	5,803	(1.3%)			
59.5%	60.1%	(0.6)			

<sup>\*\*</sup> Air France KLM, HOP! and Transavia

Air France and HOP! activity

		May			ear to date	
Total Passenger network activity	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	4,272	4,348	(1.7%)	19,769	20,073	(1.5%)
Revenue pax-kilometers (m RPK)	11,923	11,832	0.8%	56,827	56,746	0.1%
Available seat-kilometers (m ASK)	14,446	14,158	2.0%	66,820	67,152	(0.5%)
Load factor (%)	82.5%	83.6%	(1.0)	85.0%	84.5%	0.5
Long-haul						
Passengers carried ('000s)	1,283	1,272	0.9%	6,221	6,211	0.2%
Revenue pax-kilometers (m RPK)	9,450	9,298	1.6%	45,846	45,602	0.5%
Available seat-kilometers (m ASK)	11,389	10,951	4.0%	53,101	52,895	0.4%
Load factor (%)	83.0%	84.9%	(1.9)	86.3%	86.2%	0.1
Short and Medium-haul						
Passengers carried ('000s)	2,990	3,076	(2.8%)	13,548	13,862	(2.3%)
Revenue pax-kilometers (m RPK)	2,473	2,534	(2.4%)	10,981	11,144	(1.5%)
Available seat-kilometers (m ASK)	3,057	3,207	(4.7%)	13,719	14,257	(3.8%)
Load factor (%)	80.9%	79.0%	1.9	80.0%	78.2%	1.9

	May			
Cargo activity	2018	2017	Variation	2018
Revenue tonne-km (m RTK)	296	314	(5.6%)	1,437
Available tonne-km (m ATK)	588	590	(0.4%)	2,751
Load factor (%)	50.4%	53.2%	(2.8)	52.2%

Year to date				
2018	2017	Variation		
1,437	1,512	(4.9%)		
2,751	2,780	(1.0%)		
52.2%	54.4%	(2.2)		

# **KLM** activity

	May			Year to date		
Total Passenger network activity	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	2,979	2,902	2.7%	13,628	12,725	7.1%
Revenue pax-kilometers (m RPK)	9,184	8,935	2.8%	43,413	41,043	5.8%
Available seat-kilometers (m ASK)	10,487	10,227	2.5%	49,076	46,935	4.6%
Load factor (%)	87.6%	87.4%	0.2	88.5%	87.4%	1.0
Long-haul	•	•				•
Passengers carried ('000s)	949	922	2.9%	4,582	4,357	5.2%
Revenue pax-kilometers (m RPK)	7,440	7,219	3.1%	35,768	33,879	5.6%
Available seat-kilometers (m ASK)	8,486	8,215	3.3%	40,129	38,407	4.5%
Load factor (%)	87.7%	87.9%	(0.2)	89.1%	88.2%	0.9
Short and Medium-haul	•	-			•	•
Passengers carried ('000s)	2,030	1,980	2.5%	9,046	8,368	8.1%
Revenue pax-kilometers (m RPK)	1,743	1,716	1.6%	7,645	7,164	6.7%
Available seat-kilometers (m ASK)	2,000	2,011	(0.5%)	8,946	8,527	4.9%
Load factor (%)	87.1%	85.3%	1.8	85.5%	84.0%	1.4

	May		
Cargo activity	2018	2017	Variation
Revenue tonne-km (m RTK)	403	411	(2.2%)
Available tonne-km (m ATK)	617	641	(3.8%)
Load factor (%)	65.2%	64.1%	1.1

Year to date				
2018	2017	Variation		
1,972	1,977	(0.2%)		
2,974	3,023	(1.6%)		
66.3%	65.4%	0.9		