

FEBRUARY 2018 TRAFFIC

Group passenger activity: number of passengers +4.4%, traffic measured in revenue passenger-kilometer +5.6% and load factor +1.6pt.

Traffic highlights

Passenger network activity (Air France, KLM, HOP!)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Long-haul	+ 3.6%	+ 5.1%	87.7%	+ 1.2
North America	+ 2.1%	+ 4.6%	84.8%	+ 2.0
Latin America	+ 10.6%	+ 13.2%	91.9%	+ 2.1
Asia	+ 2.2%	+ 3.8%	91.0%	+ 1.4
Africa / Middle East	+ 0.7%	+ 0.9%	81.1%	+ 0.2
Caribbean / Indian Ocean	+ 5.0%	+ 4.6%	89.3%	- 0.4
Short and Medium-haul	+ 1.7%	+ 4.6%	81.0%	+ 2.3
Total	+ 3.3%	+ 5.0%	86.4%	+ 1.4

- ▶ 5.9 million passengers, +4.1%
- ▶ Unit revenue ex-currency (in available seat-kilometer) slightly up compared to last year corrected for heavy snowfall and strike

Transavia activity	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 7.9%	+ 13.3%	92.2%	+ 4.4

- ▶ 0.8 million passengers, +6.4%
- ▶ Unit revenue per available seat kilometer (RASK) ex-currency slightly up compared to last year

Total group passenger activity (Air France, KLM, HOP!, Transavia)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 3.6%	+ 5.6%	86.8%	+ 1.6

- ▶ 6.8 million passengers, +4.4%

Cargo activity	Capacity (ATK, %ch.)	Traffic (RTK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 0.7%	+ 0.7%	60.5%	- 0.0

- ▶ Unit revenue per available ton kilometer (RATK) ex-currency up compared to last year

Agenda

10th April 2018: March 2018 traffic
 4th May 2018: 1st Quarter 2018 results
 11th May 2018: April 2018 traffic

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STATISTICS

Passenger network activity*

Total Passenger network*	February			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	5,938	5,705	4.1%	12,359	11,823	4.5%
Revenue pax-kilometers (m RPK)	18,177	17,310	5.0%	38,389	36,647	4.8%
Available seat-kilometers (m ASK)	21,029	20,364	3.3%	44,447	42,858	3.7%
Load factor (%)	86.4%	85.0%	1.4	86.4%	85.5%	0.9
Long-haul						
Passengers carried ('000s)	1,976	1,893	4.4%	4,200	4,035	4.1%
Revenue pax-kilometers (m RPK)	14,951	14,225	5.1%	31,745	30,346	4.6%
Available seat-kilometers (m ASK)	17,044	16,445	3.6%	36,119	34,790	3.8%
Load factor (%)	87.7%	86.5%	1.2	87.9%	87.2%	0.7
North America						
Passengers carried ('000s)	467	449	3.9%	1,007	976	3.2%
Revenue pax-kilometers (m RPK)	3,352	3,204	4.6%	7,227	6,970	3.7%
Available seat-kilometers (m ASK)	3,951	3,869	2.1%	8,420	8,255	2.0%
Load factor (%)	84.8%	82.8%	2.0	85.8%	84.4%	1.4
Latin America						
Passengers carried ('000s)	265	235	13.1%	570	506	12.7%
Revenue pax-kilometers (m RPK)	2,521	2,228	13.2%	5,402	4,806	12.4%
Available seat-kilometers (m ASK)	2,742	2,479	10.6%	5,852	5,292	10.6%
Load factor (%)	91.9%	89.9%	2.1	92.3%	90.8%	1.5
Asia / Pacific						
Passengers carried ('000s)	488	467	4.5%	1,015	982	3.4%
Revenue pax-kilometers (m RPK)	4,228	4,073	3.8%	8,807	8,560	2.9%
Available seat-kilometers (m ASK)	4,646	4,543	2.2%	9,765	9,501	2.8%
Load factor (%)	91.0%	89.7%	1.4	90.2%	90.1%	0.1
Africa / Middle East						
Passengers carried ('000s)	419	420	(0.4%)	901	891	1.1%
Revenue pax-kilometers (m RPK)	2,401	2,379	0.9%	5,146	5,037	2.2%
Available seat-kilometers (m ASK)	2,962	2,941	0.7%	6,288	6,175	1.8%
Load factor (%)	81.1%	80.9%	0.2	81.8%	81.6%	0.3
Caribbean / Indian Ocean						
Passengers carried ('000s)	336	322	4.7%	707	681	3.9%
Revenue pax-kilometers (m RPK)	2,449	2,342	4.6%	5,163	4,973	3.8%
Available seat-kilometers (m ASK)	2,744	2,613	5.0%	5,794	5,567	4.1%
Load factor (%)	89.3%	89.6%	(0.4)	89.1%	89.3%	(0.2)
Short and Medium-haul						
Passengers carried ('000s)	3,962	3,812	3.9%	8,159	7,788	4.8%
Revenue pax-kilometers (m RPK)	3,226	3,084	4.6%	6,644	6,302	5.4%
Available seat-kilometers (m ASK)	3,985	3,919	1.7%	8,327	8,068	3.2%
Load factor (%)	81.0%	78.7%	2.3	79.8%	78.1%	1.7

* Air France KLM, and HOP!

Transavia activity

Transavia	February			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	819	770	6.4%	1,646	1,504	9.4%
Revenue pax-kilometers (m RPK)	1,448	1,278	13.3%	2,927	2,501	17.0%
Available seat-kilometers (m ASK)	1,570	1,455	7.9%	3,222	2,951	9.2%
Load factor (%)	92.2%	87.9%	4.4	90.8%	84.8%	6.1

Total group passenger activity**

Total group**	February			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	6,757	6,475	4.4%	14,005	13,327	5.1%
Revenue pax-kilometers (m RPK)	19,625	18,588	5.6%	41,316	39,149	5.5%
Available seat-kilometers (m ASK)	22,599	21,819	3.6%	47,669	45,809	4.1%
Load factor (%)	86.8%	85.2%	1.6	86.7%	85.5%	1.2

** Air France KLM, HOP! and Transavia

Cargo activity

Total Group	February			Year to date		
	2018	2017	Variation	2018	2017	Variation
Revenue tonne-km (m RTK)	637	633	0.7%	1,299	1,293	0.5%
Available tonne-km (m ATK)	1,053	1,046	0.7%	2,240	2,210	1.3%
Load factor (%)	60.5%	60.5%	(0.0)	58.0%	58.5%	(0.5)

Air France and HOP! activity

Total Passenger network activity	February			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	3,530	3,554	(0.7%)	7,445	7,368	1.0%
Revenue pax-kilometers (m RPK)	10,381	10,171	2.1%	22,103	21,522	2.7%
Available seat-kilometers (m ASK)	12,183	12,099	0.7%	25,890	25,475	1.6%
Load factor (%)	85.2%	84.1%	1.1	85.4%	84.5%	0.9
Long-haul						
Passengers carried ('000s)	1,144	1,121	2.1%	2,450	2,389	2.6%
Revenue pax-kilometers (m RPK)	8,463	8,253	2.5%	18,094	17,603	2.8%
Available seat-kilometers (m ASK)	9,747	9,593	1.6%	20,743	20,333	2.0%
Load factor (%)	86.8%	86.0%	0.8	87.2%	86.6%	0.7
Short and Medium-haul						
Passengers carried ('000s)	2,386	2,433	(1.9%)	4,996	4,979	0.3%
Revenue pax-kilometers (m RPK)	1,919	1,918	0.0%	4,009	3,919	2.3%
Available seat-kilometers (m ASK)	2,435	2,506	(2.8%)	5,148	5,142	0.1%
Load factor (%)	78.8%	76.5%	2.2	77.9%	76.2%	1.7

Cargo activity	February			Year to date		
	2018	2017	Variation	2018	2017	Variation
Revenue tonne-km (m RTK)	266	271	(1.8%)	545	550	(0.9%)
Available tonne-km (m ATK)	504	499	1.1%	1,082	1,059	2.2%
Load factor (%)	52.7%	54.2%	(1.5)	50.4%	52.0%	(1.6)

KLM activity

Total Passenger network activity	February			Year to date		
	2018	2017	Variation	2018	2017	Variation
Passengers carried ('000s)	2,408	2,151	11.9%	4,913	4,455	10.3%
Revenue pax-kilometers (m RPK)	7,796	7,138	9.2%	16,286	15,125	7.7%
Available seat-kilometers (m ASK)	8,846	8,265	7.0%	18,556	17,383	6.8%
Load factor (%)	88.1%	86.4%	1.8	87.8%	87.0%	0.8
Long-haul						
Passengers carried ('000s)	831	771	7.8%	1,750	1,647	6.3%
Revenue pax-kilometers (m RPK)	6,488	5,972	8.6%	13,651	12,743	7.1%
Available seat-kilometers (m ASK)	7,297	6,852	6.5%	15,377	14,457	6.4%
Load factor (%)	88.9%	87.2%	1.8	88.8%	88.1%	0.6
Short and Medium-haul						
Passengers carried ('000s)	1,576	1,380	14.3%	3,163	2,809	12.6%
Revenue pax-kilometers (m RPK)	1,308	1,166	12.1%	2,635	2,383	10.6%
Available seat-kilometers (m ASK)	1,549	1,413	9.7%	3,179	2,926	8.7%
Load factor (%)	84.4%	82.6%	1.8	82.9%	81.4%	1.4
Cargo activity						
Revenue tonne-km (m RTK)	371	362	2.5%	754	743	1.4%
Available tonne-km (m ATK)	548	547	0.3%	1,157	1,151	0.5%
Load factor (%)	67.7%	66.3%	1.4	65.1%	64.6%	0.6