

OCTOBER 2017 TRAFFIC

- ▶ **Group passenger activity: number of passengers rose by 5.4%, traffic increased by 4.0% (measured in revenue passenger-kilometer) and load factor improved by 1.7pt. Unit revenue ex-currency (measured in available seat-kilometer) up compared to October 2016.**

Traffic highlights

Passenger network activity (Air France. KLM. HOP!)	Capacity (ASK. %ch.)	Traffic (RPK. %ch.)	Load Factor (%)	Change (pts)
Long-haul	+ 1.0%	+ 2.4%	87.1%	+ 1.2
North America	+ 2.3%	+ 5.0%	88.9%	+ 2.3
Latin America	+ 3.2%	+ 3.9%	88.2%	+ 0.6
Asia	- 2.2%	+ 0.0%	89.7%	+ 2.0
Africa / Middle East	+ 4.9%	+ 5.5%	81.5%	+ 0.4
Caribbean / Indian Ocean	- 2.7%	- 3.8%	83.8%	- 1.0
Short and Medium-haul	+ 3.6%	+ 7.2%	84.0%	+ 2.8
Total	+ 1.5%	+ 3.3%	86.5%	+ 1.5

- ▶ 7.4 million passengers, +5.2%
- ▶ Unit revenue per available seat kilometer (RASK) ex-currency up compared to October 2016

Transavia activity	Capacity (ASK. %ch.)	Traffic (RPK. %ch.)	Load Factor (%)	Change (pts)
Total	+ 5.9%	+ 9.6%	91.8%	+ 3.1

- ▶ 1.4 million passengers, +6.6%
- ▶ Unit revenue per available seat kilometer (RASK) ex-currency clearly up compared to October 2016

Total group passenger activity (Air France. KLM. HOP!. Transavia)	Capacity (ASK. %ch.)	Traffic (RPK. %ch.)	Load Factor (%)	Change (pts)
Total	+ 1.9%	+ 4.0%	87.0%	+ 1.7

- ▶ 8.9 million passengers, +5.4%

Cargo activity	Capacity (ATK. %ch.)	Traffic (RTK. %ch.)	Load Factor (%)	Change (pts)
Total	+ 0.8%	+ 1.2%	62.0%	+ 0.2

- ▶ Unit revenue per available ton kilometer (RATK) ex-currency up compared to October 2016

Agenda

8th December 2017: November 2017 traffic

9th of January 2018: December 2017 traffic

8th of February 2018: January 2018 traffic

Investor relations

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STATISTICS

Passenger network activity*

Total Passenger network*	October			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	7,441	7,074	5.2%	70,727	67,468	4.8%
Revenue pax-kilometers (m RPK)	21,164	20,484	3.3%	208,948	200,241	4.3%
Available seat-kilometers (m ASK)	24,475	24,111	1.5%	239,988	234,007	2.6%
Load factor (%)	86.5%	85.0%	1.5	87.1%	85.6%	1.5
Long-haul						
Passengers carried ('000s)	2,234	2,173	2.8%	22,484	21,616	4.0%
Revenue pax-kilometers (m RPK)	16,819	16,431	2.4%	168,521	162,184	3.9%
Available seat-kilometers (m ASK)	19,304	19,120	1.0%	191,165	187,169	2.1%
Load factor (%)	87.1%	85.9%	1.2	88.2%	86.7%	1.5
North America						
Passengers carried ('000s)	693	657	5.5%	6,827	6,410	6.5%
Revenue pax-kilometers (m RPK)	4,929	4,692	5.0%	48,669	45,775	6.3%
Available seat-kilometers (m ASK)	5,545	5,420	2.3%	54,822	52,486	4.5%
Load factor (%)	88.9%	86.6%	2.3	88.8%	87.2%	1.6
Latin America						
Passengers carried ('000s)	267	255	4.5%	2,630	2,611	0.7%
Revenue pax-kilometers (m RPK)	2,551	2,456	3.9%	25,197	25,065	0.5%
Available seat-kilometers (m ASK)	2,891	2,803	3.2%	27,950	28,560	(2.1%)
Load factor (%)	88.2%	87.6%	0.6	90.1%	87.8%	2.4
Asia / Pacific						
Passengers carried ('000s)	526	525	0.3%	5,202	5,046	3.1%
Revenue pax-kilometers (m RPK)	4,652	4,652	0.0%	45,772	44,283	3.4%
Available seat-kilometers (m ASK)	5,184	5,301	(2.2%)	50,672	50,406	0.5%
Load factor (%)	89.7%	87.8%	2.0	90.3%	87.9%	2.5
Africa / Middle East						
Passengers carried ('000s)	475	453	4.8%	4,742	4,550	4.2%
Revenue pax-kilometers (m RPK)	2,663	2,525	5.5%	26,428	25,162	5.0%
Available seat-kilometers (m ASK)	3,266	3,112	4.9%	31,924	30,595	4.3%
Load factor (%)	81.5%	81.1%	0.4	82.8%	82.2%	0.5
Caribbean / Indian.Ocean						
Passengers carried ('000s)	273	283	(3.5%)	3,083	3,000	2.8%
Revenue pax-kilometers (m RPK)	2,025	2,105	(3.8%)	22,455	21,899	2.5%
Available seat-kilometers (m ASK)	2,417	2,485	(2.7%)	25,797	25,121	2.7%
Load factor (%)	83.8%	84.7%	(1.0)	87.0%	87.2%	(0.1)
Short and Medium-haul						
Passengers carried ('000s)	5,207	4,901	6.3%	48,243	45,852	5.2%
Revenue pax-kilometers (m RPK)	4,345	4,053	7.2%	40,427	38,057	6.2%
Available seat-kilometers (m ASK)	5,172	4,991	3.6%	48,823	46,838	4.2%
Load factor (%)	84.0%	81.2%	2.8	82.8%	81.3%	1.6

* Air France, KLM and HOP!

Transavia activity

Transavia	October			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	1,432	1,343	6.6%	13,204	11,782	12.1%
Revenue pax-kilometers (m RPK)	2,525	2,304	9.6%	22,898	20,344	12.6%
Available seat-kilometers (m ASK)	2,751	2,599	5.9%	25,248	22,715	11.2%
Load factor (%)	91.8%	88.6%	3.1	90.7%	89.6%	1.1

Total group passenger activity**

Total group**	October			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	8,873	8,417	5.4%	83,931	79,251	5.9%
Revenue pax-kilometers (m RPK)	23,689	22,788	4.0%	231,846	220,585	5.1%
Available seat-kilometers (m ASK)	27,227	26,710	1.9%	265,236	256,722	3.3%
Load factor (%)	87.0%	85.3%	1.7	87.4%	85.9%	1.5

** Air France, KLM, HOP! and Transavia

Cargo activity

Total Group	October			Year to date		
	2017	2016	Variation	2017	2016	Variation
Revenue tonne-km (m RTK)	766	757	1.2%	7,080	6,993	1.3%
Available tonne-km (m ATK)	1,236	1,225	0.8%	11,981	11,964	0.1%
Load factor (%)	62.0%	61.7%	0.2	59.1%	58.4%	0.6

Air France and HOP! activity

Total Passenger network activity	October			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	4,498	4,347	3.5%	43,158	41,854	3.1%
Revenue pax-kilometers (m RPK)	12,143	11,833	2.6%	121,956	118,163	3.2%
Available seat-kilometers (m ASK)	14,221	14,148	0.5%	142,050	140,196	1.3%
Load factor (%)	85.4%	83.6%	1.7	85.9%	84.3%	1.6
Long-haul						
Passengers carried ('000s)	1,303	1,267	2.9%	13,366	12,941	3.3%
Revenue pax-kilometers (m RPK)	9,528	9,353	1.9%	97,499	94,714	2.9%
Available seat-kilometers (m ASK)	11,037	11,015	0.2%	111,758	110,650	1.0%
Load factor (%)	86.3%	84.9%	1.4	87.2%	85.6%	1.6
Short and Medium-haul						
Passengers carried ('000s)	3,195	3,080	3.7%	29,792	28,912	3.0%
Revenue pax-kilometers (m RPK)	2,615	2,480	5.4%	24,457	23,449	4.3%
Available seat-kilometers (m ASK)	3,184	3,133	1.6%	30,291	29,546	2.5%
Load factor (%)	82.1%	79.1%	3.0	80.7%	79.4%	1.4

Cargo activity	October			Year to date		
	2017	2016	Variation	2017	2016	Variation
Revenue tonne-km (m RTK)	332	317	4.7%	3,085	2,929	5.3%
Available tonne-km (m ATK)	592	585	1.3%	5,820	5,742	1.3%
Load factor (%)	56.0%	54.2%	1.8	53.0%	51.0%	2.0

KLM activity

Total Passenger network activity	October			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	2,943	2,727	7.9%	27,569	25,615	7.6%
Revenue pax-kilometers (m RPK)	9,021	8,651	4.3%	86,992	82,078	6.0%
Available seat-kilometers (m ASK)	10,254	9,963	2.9%	97,938	93,811	4.4%
Load factor (%)	88.0%	86.8%	1.2	88.8%	87.5%	1.3
Long-haul						
Passengers carried ('000s)	931	906	2.7%	9,118	8,675	5.1%
Revenue pax-kilometers (m RPK)	7,291	7,077	3.0%	71,022	67,470	5.3%
Available seat-kilometers (m ASK)	8,266	8,105	2.0%	79,407	76,519	3.8%
Load factor (%)	88.2%	87.3%	0.9	89.4%	88.2%	1.3
Short and Medium-haul						
Passengers carried ('000s)	2,013	1,821	10.5%	18,451	16,940	8.9%
Revenue pax-kilometers (m RPK)	1,730	1,574	10.0%	15,970	14,608	9.3%
Available seat-kilometers (m ASK)	1,988	1,858	7.0%	18,531	17,292	7.2%
Load factor (%)	87.1%	84.7%	2.4	86.2%	84.5%	1.7
Cargo activity						
Revenue tonne-km (m RTK)	434	440	(1.4%)	3,996	4,064	(1.7%)
Available tonne-km (m ATK)	644	641	0.5%	6,161	6,222	(1.0%)
Load factor (%)	67.4%	68.6%	(1.2)	64.9%	65.3%	(0.5)