

AUGUST 2017 TRAFFIC

- ▶ **Group passenger activity: number of passengers rose by 5.1%, traffic increased by 3.4% (measured in revenue passenger-kilometer) and load factor improved by 1.5pt**

Traffic highlights

Passenger network activity (Air France. KLM. HOP!)	Capacity (ASK. %ch.)	Traffic (RPK. %ch.)	Load Factor (%)	Change (pts)
Long-haul	+ 0.4%	+ 1.9%	90.7%	+ 1.3
North America	+ 2.8%	+ 5.8%	90.8%	+ 2.5
Latin America	- 5.5%	- 2.6%	91.2%	+ 2.7
Asia	- 2.0%	- 1.3%	92.3%	+ 0.6
Africa / Middle East	+ 4.8%	+ 4.7%	88.4%	- 0.0
Caribbean / Indian Ocean	+ 1.5%	+ 1.9%	89.3%	+ 0.4
Short and Medium-haul	+ 6.0%	+ 9.2%	85.5%	+ 2.5
Total	+ 1.5%	+ 3.3%	89.6%	+ 1.5

- ▶ 7.6 million passengers, +5.6%
- ▶ Unit revenue per available seat kilometer (RASK) ex-currency up compared to August 2016

Transavia activity	Capacity (ASK. %ch.)	Traffic (RPK. %ch.)	Load Factor (%)	Change (pts)
Total	+ 2.6%	+ 4.4%	93.6%	+ 1.5

- ▶ 1.7 million passengers, +3.0%
- ▶ Unit revenue per available seat kilometer (RASK) ex-currency clearly up compared to August 2016

Total group passenger activity (Air France. KLM. HOP!. Transavia)	Capacity (ASK. %ch.)	Traffic (RPK. %ch.)	Load Factor (%)	Change (pts)
Total	+ 1.6%	+ 3.4%	90.1%	+ 1.5

- ▶ 9.4 million passengers, +5.1%

Cargo activity	Capacity (ATK. %ch.)	Traffic (RTK. %ch.)	Load Factor (%)	Change (pts)
Total	- 1.2%	+ 1.2%	56.0%	+ 1.3

Agenda

9th October: September 2017 traffic

Investor relations

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STATISTICS

Passenger network activity*

Total Passenger network*	August			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	7,622	7,219	5.6%	55,949	53,382	4.8%
Revenue pax-kilometers (m RPK)	23,461	22,720	3.3%	166,533	159,291	4.5%
Available seat-kilometers (m ASK)	26,172	25,783	1.5%	191,318	186,016	2.9%
Load factor (%)	89.6%	88.1%	1.5	87.0%	85.6%	1.4
Long-haul						
Passengers carried ('000s)	2,552	2,487	2.6%	17,989	17,272	4.2%
Revenue pax-kilometers (m RPK)	18,947	18,587	1.9%	134,733	129,333	4.2%
Available seat-kilometers (m ASK)	20,895	20,804	0.4%	152,767	149,156	2.4%
Load factor (%)	90.7%	89.3%	1.3	88.2%	86.7%	1.5
North America						
Passengers carried ('000s)	820	772	6.1%	5,397	5,065	6.5%
Revenue pax-kilometers (m RPK)	5,821	5,504	5.8%	38,504	36,158	6.5%
Available seat-kilometers (m ASK)	6,409	6,232	2.8%	43,396	41,375	4.9%
Load factor (%)	90.8%	88.3%	2.5	88.7%	87.4%	1.3
Latin America						
Passengers carried ('000s)	281	289	(2.7%)	2,094	2,092	0.1%
Revenue pax-kilometers (m RPK)	2,701	2,773	(2.6%)	20,060	20,063	(0.0%)
Available seat-kilometers (m ASK)	2,961	3,132	(5.5%)	22,258	22,899	(2.8%)
Load factor (%)	91.2%	88.5%	2.7	90.1%	87.6%	2.5
Asia / Pacific						
Passengers carried ('000s)	560	564	(0.7%)	4,151	3,998	3.8%
Revenue pax-kilometers (m RPK)	4,952	5,018	(1.3%)	36,476	34,991	4.2%
Available seat-kilometers (m ASK)	5,364	5,472	(2.0%)	40,438	39,973	1.2%
Load factor (%)	92.3%	91.7%	0.6	90.2%	87.5%	2.7
Africa / Middle East						
Passengers carried ('000s)	542	519	4.4%	3,781	3,645	3.7%
Revenue pax-kilometers (m RPK)	2,975	2,840	4.7%	21,078	20,162	4.5%
Available seat-kilometers (m ASK)	3,364	3,212	4.8%	25,487	24,495	4.1%
Load factor (%)	88.4%	88.4%	(0.0)	82.7%	82.3%	0.4
Caribbean / Indian.Ocean						
Passengers carried ('000s)	351	344	2.1%	2,566	2,471	3.8%
Revenue pax-kilometers (m RPK)	2,497	2,452	1.9%	18,614	17,959	3.6%
Available seat-kilometers (m ASK)	2,797	2,757	1.5%	21,188	20,414	3.8%
Load factor (%)	89.3%	88.9%	0.4	87.9%	88.0%	(0.1)
Short and Medium-haul						
Passengers carried ('000s)	5,070	4,732	7.2%	37,960	36,110	5.1%
Revenue pax-kilometers (m RPK)	4,514	4,133	9.2%	31,800	29,958	6.1%
Available seat-kilometers (m ASK)	5,278	4,979	6.0%	38,552	36,861	4.6%
Load factor (%)	85.5%	83.0%	2.5	82.5%	81.3%	1.2

* Air France, KLM and HOP!

Transavia activity

Transavia	August			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	1,729	1,679	3.0%	10,208	8,962	13.9%
Revenue pax-kilometers (m RPK)	3,115	2,985	4.4%	17,657	15,507	13.9%
Available seat-kilometers (m ASK)	3,328	3,243	2.6%	19,571	17,343	12.9%
Load factor (%)	93.6%	92.1%	1.5	90.2%	89.4%	0.8

Total group passenger activity**

Total group**	August			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	9,351	8,898	5.1%	66,157	62,344	6.1%
Revenue pax-kilometers (m RPK)	26,576	25,705	3.4%	184,190	174,798	5.4%
Available seat-kilometers (m ASK)	29,500	29,026	1.6%	210,890	203,359	3.7%
Load factor (%)	90.1%	88.6%	1.5	87.3%	86.0%	1.4

** Air France, KLM, HOP! and Transavia

Cargo activity

Total Group	August			Year to date		
	2017	2016	Variation	2017	2016	Variation
Revenue tonne-km (m RTK)	707	698	1.2%	5,599	5,521	1.4%
Available tonne-km (m ATK)	1,262	1,277	(1.2%)	9,536	9,535	0.0%
Load factor (%)	56.0%	54.7%	1.3	58.7%	57.9%	0.8

Air France and HOP! activity

Total Passenger network activity	August			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	4,604	4,382	5.1%	34,207	33,205	3.0%
Revenue pax-kilometers (m RPK)	13,981	13,481	3.7%	97,493	94,476	3.2%
Available seat-kilometers (m ASK)	15,795	15,593	1.3%	113,546	111,879	1.5%
Load factor (%)	88.5%	86.5%	2.1	85.9%	84.4%	1.4
Long-haul						
Passengers carried ('000s)	1,568	1,513	3.6%	10,728	10,406	3.1%
Revenue pax-kilometers (m RPK)	11,284	10,980	2.8%	78,239	75,998	2.9%
Available seat-kilometers (m ASK)	12,583	12,521	0.5%	89,610	88,630	1.1%
Load factor (%)	89.7%	87.7%	2.0	87.3%	85.7%	1.6
Short and Medium-haul						
Passengers carried ('000s)	3,036	2,869	5.8%	23,480	22,799	3.0%
Revenue pax-kilometers (m RPK)	2,697	2,501	7.8%	19,253	18,478	4.2%
Available seat-kilometers (m ASK)	3,213	3,072	4.6%	23,936	23,249	3.0%
Load factor (%)	84.0%	81.4%	2.5	80.4%	79.5%	1.0

Cargo activity	August			Year to date		
	2017	2016	Variation	2017	2016	Variation
Revenue tonne-km (m RTK)	306	286	7.0%	2,441	2,311	5.6%
Available tonne-km (m ATK)	629	621	1.3%	4,638	4,579	1.3%
Load factor (%)	48.7%	46.1%	2.6	52.6%	50.5%	2.2

KLM activity

Total Passenger network activity	August			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	3,019	2,836	6.4%	21,742	20,178	7.8%
Revenue pax-kilometers (m RPK)	9,480	9,239	2.6%	69,040	64,815	6.5%
Available seat-kilometers (m ASK)	10,377	10,191	1.8%	77,773	74,138	4.9%
Load factor (%)	91.4%	90.7%	0.7	88.8%	87.4%	1.3
Long-haul						
Passengers carried ('000s)	984	974	1.1%	7,261	6,866	5.8%
Revenue pax-kilometers (m RPK)	7,663	7,607	0.7%	56,494	53,335	5.9%
Available seat-kilometers (m ASK)	8,312	8,283	0.4%	63,157	60,526	4.3%
Load factor (%)	92.2%	91.8%	0.3	89.4%	88.1%	1.3
Short and Medium-haul						
Passengers carried ('000s)	2,034	1,862	9.2%	14,481	13,311	8.8%
Revenue pax-kilometers (m RPK)	1,817	1,632	11.3%	12,547	11,480	9.3%
Available seat-kilometers (m ASK)	2,065	1,908	8.3%	14,615	13,612	7.4%
Load factor (%)	88.0%	85.5%	2.4	85.8%	84.3%	1.5
Cargo activity						
Revenue tonne-km (m RTK)	401	412	(2.8%)	3,158	3,210	(1.6%)
Available tonne-km (m ATK)	633	656	(3.6%)	4,898	4,956	(1.2%)
Load factor (%)	63.3%	62.8%	0.5	64.5%	64.8%	(0.3)