

## JULY 2017 TRAFFIC

- ▶ **Group passenger activity: number of passengers rose by 5.4%, traffic increased by 4.6% (measured in revenue passenger-kilometer) and load factor improved by 1.3pt**

### Traffic highlights

Passenger network activity (Air France. KLM. HOP!)	Capacity (ASK. %ch.)	Traffic (RPK. %ch.)	Load Factor (%)	Change (pts)
<b>Long-haul</b>	<b>+ 2.0%</b>	<b>+ 3.7%</b>	<b>90.7%</b>	<b>+ 1.5</b>
North America	+ 5.7%	+ 7.7%	90.9%	+ 1.7
Latin America	- 4.0%	- 0.6%	92.8%	+ 3.1
Asia	- 1.0%	+ 0.3%	92.4%	+ 1.2
Africa / Middle East	+ 4.5%	+ 6.4%	87.8%	+ 1.5
Caribbean / Indian Ocean	+ 3.4%	+ 3.6%	88.5%	+ 0.2
<b>Short and Medium-haul</b>	<b>+ 6.9%</b>	<b>+ 8.2%</b>	<b>86.9%</b>	<b>+ 1.0</b>
<b>Total</b>	<b>+ 2.9%</b>	<b>+ 4.6%</b>	<b>89.9%</b>	<b>+ 1.4</b>

- ▶ 8.0 million passengers, +6.0%
- ▶ Unit revenue per available seat kilometer (RASK) ex-currency up compared to July 2016

Transavia activity	Capacity (ASK. %ch.)	Traffic (RPK. %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>+ 3.8%</b>	<b>+ 4.8%</b>	<b>91.8%</b>	<b>+ 0.8</b>

- ▶ 1.7 million passengers, +2.5%
- ▶ Unit revenue per available seat kilometer (RASK) ex-currency up compared to July 2016

Total group passenger activity (Air France. KLM. HOP!. Transavia)	Capacity (ASK. %ch.)	Traffic (RPK. %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>+ 3.0%</b>	<b>+ 4.6%</b>	<b>90.2%</b>	<b>+ 1.3</b>

- ▶ 9.7 million passengers, +5.4%

Cargo activity	Capacity (ATK. %ch.)	Traffic (RTK. %ch.)	Load Factor (%)	Change (pts)
<b>Total</b>	<b>- 0.4%</b>	<b>+ 0.7%</b>	<b>56.1%</b>	<b>+ 0.6</b>

### Agenda

- 4<sup>th</sup> September: Extraordinary Shareholders' Meeting
- 8<sup>th</sup> September: August 2017 traffic
- 9<sup>th</sup> October: September 2017 traffic

### Press

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## STATISTICS

### Passenger network activity\*

Total Passenger network*	July			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	7,993	7,539	6.0%	48,327	46,163	4.7%
Revenue pax-kilometers (m RPK)	23,697	22,660	4.6%	143,072	136,571	4.8%
Available seat-kilometers (m ASK)	26,344	25,591	2.9%	165,146	160,233	3.1%
Load factor (%)	89.9%	88.5%	1.4	86.6%	85.2%	1.4
<b>Long-haul</b>						
Passengers carried ('000s)	2,564	2,460	4.2%	15,436	14,785	4.4%
Revenue pax-kilometers (m RPK)	19,057	18,372	3.7%	115,786	110,746	4.6%
Available seat-kilometers (m ASK)	21,004	20,596	2.0%	131,872	128,352	2.7%
Load factor (%)	90.7%	89.2%	1.5	87.8%	86.3%	1.5
<b>North America</b>						
Passengers carried ('000s)	830	768	8.1%	4,577	4,293	6.6%
Revenue pax-kilometers (m RPK)	5,901	5,479	7.7%	32,682	30,655	6.6%
Available seat-kilometers (m ASK)	6,494	6,146	5.7%	36,987	35,143	5.2%
Load factor (%)	90.9%	89.1%	1.7	88.4%	87.2%	1.1
<b>Latin America</b>						
Passengers carried ('000s)	290	291	(0.2%)	1,814	1,804	0.6%
Revenue pax-kilometers (m RPK)	2,760	2,777	(0.6%)	17,359	17,290	0.4%
Available seat-kilometers (m ASK)	2,974	3,097	(4.0%)	19,298	19,767	(2.4%)
Load factor (%)	92.8%	89.7%	3.1	90.0%	87.5%	2.5
<b>Asia / Pacific</b>						
Passengers carried ('000s)	565	562	0.5%	3,591	3,435	4.6%
Revenue pax-kilometers (m RPK)	4,987	4,970	0.3%	31,524	29,972	5.2%
Available seat-kilometers (m ASK)	5,398	5,451	(1.0%)	35,074	34,502	1.7%
Load factor (%)	92.4%	91.2%	1.2	89.9%	86.9%	3.0
<b>Africa / Middle East</b>						
Passengers carried ('000s)	535	507	5.5%	3,239	3,126	3.6%
Revenue pax-kilometers (m RPK)	2,938	2,761	6.4%	18,104	17,322	4.5%
Available seat-kilometers (m ASK)	3,346	3,201	4.5%	22,123	21,283	3.9%
Load factor (%)	87.8%	86.3%	1.5	81.8%	81.4%	0.4
<b>Caribbean / Indian Ocean</b>						
Passengers carried ('000s)	345	333	3.6%	2,215	2,127	4.1%
Revenue pax-kilometers (m RPK)	2,472	2,386	3.6%	16,117	15,507	3.9%
Available seat-kilometers (m ASK)	2,792	2,701	3.4%	18,390	17,657	4.2%
Load factor (%)	88.5%	88.3%	0.2	87.6%	87.8%	(0.2)
<b>Short and Medium-haul</b>						
Passengers carried ('000s)	5,429	5,079	6.9%	32,890	31,379	4.8%
Revenue pax-kilometers (m RPK)	4,640	4,288	8.2%	27,286	25,825	5.7%
Available seat-kilometers (m ASK)	5,340	4,995	6.9%	33,274	31,881	4.4%
Load factor (%)	86.9%	85.8%	1.0	82.0%	81.0%	1.0

\* Air France, KLM and HOP!

### Transavia activity

Transavia	July			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	1,667	1,626	2.5%	8,479	7,283	16.4%
Revenue pax-kilometers (m RPK)	3,008	2,871	4.8%	14,542	12,521	16.1%
Available seat-kilometers (m ASK)	3,277	3,157	3.8%	16,244	14,100	15.2%
Load factor (%)	91.8%	91.0%	0.8	89.5%	88.8%	0.7

### Total group passenger activity\*\*

Total group**	July			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	9,660	9,165	5.4%	56,805	53,446	6.3%
Revenue pax-kilometers (m RPK)	26,705	25,531	4.6%	157,614	149,093	5.7%
Available seat-kilometers (m ASK)	29,622	28,748	3.0%	181,390	174,333	4.0%
Load factor (%)	90.2%	88.8%	1.3	86.9%	85.5%	1.4

\*\* Air France, KLM, HOP! and Transavia

### Cargo activity

Total Group	July			Year to date		
	2017	2016	Variation	2017	2016	Variation
Revenue tonne-km (m RTK)	704	699	0.7%	4,893	4,822	1.5%
Available tonne-km (m ATK)	1,255	1,260	(0.4%)	8,274	8,258	0.2%
Load factor (%)	56.1%	55.5%	0.6	59.1%	58.4%	0.7

## Air France and HOP! activity

Total Passenger network activity	July			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	4,906	4,639	5.8%	29,603	28,822	2.7%
Revenue pax-kilometers (m RPK)	14,133	13,441	5.1%	83,512	80,995	3.1%
Available seat-kilometers (m ASK)	15,914	15,405	3.3%	97,751	96,286	1.5%
Load factor (%)	88.8%	87.3%	1.6	85.4%	84.1%	1.3
<b>Long-haul</b>						
Passengers carried ('000s)	1,571	1,491	5.4%	9,159	8,892	3.0%
Revenue pax-kilometers (m RPK)	11,341	10,832	4.7%	66,955	65,018	3.0%
Available seat-kilometers (m ASK)	12,638	12,315	2.6%	77,027	76,109	1.2%
Load factor (%)	89.7%	88.0%	1.8	86.9%	85.4%	1.5
<b>Short and Medium-haul</b>						
Passengers carried ('000s)	3,334	3,148	5.9%	20,444	19,930	2.6%
Revenue pax-kilometers (m RPK)	2,792	2,610	7.0%	16,556	15,977	3.6%
Available seat-kilometers (m ASK)	3,276	3,090	6.0%	20,724	20,177	2.7%
Load factor (%)	85.2%	84.5%	0.8	79.9%	79.2%	0.7

Cargo activity	July			Year to date		
	2017	2016	Variation	2017	2016	Variation
Revenue tonne-km (m RTK)	314	300	4.6%	2,135	2,024	5.5%
Available tonne-km (m ATK)	630	614	2.6%	4,009	3,958	1.3%
Load factor (%)	49.8%	48.9%	1.0	53.2%	51.1%	2.1

## KLM activity

Total Passenger network activity	July			Year to date		
	2017	2016	Variation	2017	2016	Variation
Passengers carried ('000s)	3,087	2,900	6.5%	18,723	17,341	8.0%
Revenue pax-kilometers (m RPK)	9,564	9,219	3.7%	59,560	55,576	7.2%
Available seat-kilometers (m ASK)	10,431	10,186	2.4%	67,395	63,947	5.4%
Load factor (%)	91.7%	90.5%	1.2	88.4%	86.9%	1.5
<b>Long-haul</b>						
Passengers carried ('000s)	993	969	2.4%	6,277	5,892	6.5%
Revenue pax-kilometers (m RPK)	7,716	7,540	2.3%	48,831	45,727	6.8%
Available seat-kilometers (m ASK)	8,366	8,280	1.0%	54,845	52,243	5.0%
Load factor (%)	92.2%	91.1%	1.2	89.0%	87.5%	1.5
<b>Short and Medium-haul</b>						
Passengers carried ('000s)	2,094	1,931	8.5%	12,446	11,449	8.7%
Revenue pax-kilometers (m RPK)	1,848	1,679	10.1%	10,730	9,849	8.9%
Available seat-kilometers (m ASK)	2,064	1,906	8.3%	12,550	11,704	7.2%
Load factor (%)	89.5%	88.1%	1.4	85.5%	84.1%	1.4
<b>Cargo activity</b>						
Revenue tonne-km (m RTK)	390	399	(2.3%)	2,758	2,798	(1.4%)
Available tonne-km (m ATK)	625	645	(3.2%)	4,265	4,300	(0.8%)
Load factor (%)	62.4%	61.8%	0.6	64.7%	65.1%	(0.4)