

FEBRUARY 2016 TRAFFIC

- ▶ **Passenger network: strict capacity discipline, increase in both traffic and load factor.**

Traffic highlights

Passenger network activity (Air France, KLM, HOP!)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Long-haul	+ 3.9%	+ 5.1%	84.8%	+ 0.9
North America	+ 9.0%	+ 7.7%	82.1%	- 1.0
Latin America	+ 6.8%	+ 11.7%	89.3%	+ 3.9
Asia	- 2.5%	- 2.2%	86.0%	+ 0.3
Africa / Middle East	+ 2.4%	+ 7.7%	80.1%	+ 3.9
Caribbean / Indian Ocean	+ 7.2%	+ 5.5%	87.7%	- 1.4
Short and Medium-haul	+ 1.6%	+ 6.4%	77.1%	+ 3.5
Total	+ 3.5%	+ 5.3%	83.3%	+ 1.4

- ▶ Capacity and traffic impacted by leap year effect
- ▶ 5.7 million passengers, +5.8%
- ▶ Strong increase in traffic and load factor in both Latin America and Africa, and on the short and medium-haul network
- ▶ Unit revenue per available seat kilometer (RASK) ex-currency down compared to February 2015.

Transavia activity	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 5.3%	+ 4.1%	88.5%	- 1.0

- ▶ 0.6 million passengers, +10.7%

Total group passenger activity (Air France, KLM, HOP!, Transavia)	Capacity (ASK, %ch.)	Traffic (RPK, %ch.)	Load Factor (%)	Change (pts)
Total	+ 3.6%	+ 5.2%	83.6%	+ 1.3

- ▶ 6.3 million passengers, +6.3%

Cargo activity	Capacity (ATK, %ch.)	Traffic (RTK, %ch.)	Load Factor (%)	Change (pts)
Total	- 6.5%	- 9.7%	60.6%	- 2.2

- ▶ Unit revenue per available ton kilometer (RATK) ex-currency clearly down compared to February 2015

Agenda

8th April 2016: March 2016 traffic
 4th May 2016: 1st Quarter 2016 results
 10th May 2016: April 2016 traffic

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STATISTICS

Passenger network activity*

Total Passenger network*	February			Year to date		
	2016	2015	Variation	2016	2015	Variation
Passengers carried ('000s)	5,700	5,386	5.8%	11,543	11,091	4.1%
Revenue pax-kilometers (m RPK)	17,078	16,220	5.3%	35,690	34,272	4.1%
Available seat-kilometers (m ASK)	20,496	19,809	3.5%	42,336	41,735	1.4%
Load factor (%)	83.3%	81.9%	1.4	84.3%	82.1%	2.2
Long-haul						
Passengers carried ('000s)	1,870	1,771	5.6%	3,952	3,778	4.6%
Revenue pax-kilometers (m RPK)	14,006	13,332	5.1%	29,600	28,415	4.2%
Available seat-kilometers (m ASK)	16,512	15,888	3.9%	34,411	33,707	2.1%
Load factor (%)	84.8%	83.9%	0.9	86.0%	84.3%	1.7
North America						
Passengers carried ('000s)	455	424	7.3%	977	918	6.4%
Revenue pax-kilometers (m RPK)	3,248	3,017	7.7%	6,985	6,544	6.7%
Available seat-kilometers (m ASK)	3,956	3,628	9.0%	8,250	7,730	6.7%
Load factor (%)	82.1%	83.1%	(1.0)	84.7%	84.7%	0.0
Latin America						
Passengers carried ('000s)	243	215	12.9%	517	473	9.1%
Revenue pax-kilometers (m RPK)	2,321	2,079	11.7%	4,921	4,563	7.8%
Available seat-kilometers (m ASK)	2,600	2,435	6.8%	5,429	5,193	4.5%
Load factor (%)	89.3%	85.4%	3.9	90.6%	87.9%	2.8
Asia / Pacific						
Passengers carried ('000s)	447	453	(1.2%)	935	940	(0.6%)
Revenue pax-kilometers (m RPK)	3,828	3,913	(2.2%)	8,029	8,126	(1.2%)
Available seat-kilometers (m ASK)	4,452	4,565	(2.5%)	9,298	9,634	(3.5%)
Load factor (%)	86.0%	85.7%	0.3	86.4%	84.3%	2.0
Africa / Middle East						
Passengers carried ('000s)	409	381	7.5%	870	819	6.3%
Revenue pax-kilometers (m RPK)	2,319	2,154	7.7%	4,912	4,609	6.6%
Available seat-kilometers (m ASK)	2,893	2,825	2.4%	6,042	5,974	1.1%
Load factor (%)	80.1%	76.2%	3.9	81.3%	77.2%	4.1
Caribbean / Indian,Ocean						
Passengers carried ('000s)	315	298	5.7%	653	627	4.2%
Revenue pax-kilometers (m RPK)	2,290	2,170	5.5%	4,753	4,573	3.9%
Available seat-kilometers (m ASK)	2,611	2,435	7.2%	5,392	5,177	4.2%
Load factor (%)	87.7%	89.1%	(1.4)	88.1%	88.3%	(0.2)
Short and Medium-haul						
Passengers carried ('000s)	3,830	3,615	5.9%	7,592	7,314	3.8%
Revenue pax-kilometers (m RPK)	3,072	2,888	6.4%	6,090	5,857	4.0%
Available seat-kilometers (m ASK)	3,984	3,921	1.6%	7,925	8,028	(1.3%)
Load factor (%)	77.1%	73.6%	3.5	76.8%	73.0%	3.9

* Air France, KLM, and HOP!

Transavia activity

Transavia	February			Year to date		
	2016	2015	Variation	2016	2015	Variation
Passengers carried ('000s)	592	535	10.7%	1,122	1,020	10.0%
Revenue pax-kilometers (m RPK)	1,022	981	4.1%	1,958	1,879	4.3%
Available seat-kilometers (m ASK)	1,154	1,096	5.3%	2,272	2,164	5.0%
Load factor (%)	88.5%	89.5%	(1.0)	86.2%	86.8%	(0.6)

Total group passenger activity**

Total group**	February			Year to date		
	2016	2015	Variation	2016	2015	Variation
Passengers carried ('000s)	6,292	5,921	6.3%	12,665	12,111	4.6%
Revenue pax-kilometers (m RPK)	18,099	17,201	5.2%	37,648	36,150	4.1%
Available seat-kilometers (m ASK)	21,651	20,905	3.6%	44,608	43,899	1.6%
Load factor (%)	83.6%	82.3%	1.3	84.4%	82.3%	2.1

** Air France, KLM, HOP! and Transavia

Cargo activity

Total Group	February			Year to date		
	2016	2015	Variation	2016	2015	Variation
Revenue tonne-km (m RTK)	656	726	(9.7%)	1,323	1,439	(8.1%)
Available tonne-km (m ATK)	1,083	1,158	(6.5%)	2,257	2,418	(6.7%)
Load factor (%)	60.6%	62.7%	(2.2)	58.6%	59.5%	(0.9)

Air France and HOP! activity

Total Passenger network activity	February			Year to date		
	2016	2015	Variation	2016	2015	Variation
Passengers carried ('000s)	3,621	3,531	2.6%	7,343	7,274	0.9%
Revenue pax-kilometers (m RPK)	10,214	9,897	3.2%	21,395	20,924	2.3%
Available seat-kilometers (m ASK)	12,360	12,176	1.5%	25,613	25,621	(0.0%)
Load factor (%)	82.6%	81.3%	1.4	83.5%	81.7%	1.9
Long-haul						
Passengers carried ('000s)	1,132	1,083	4.6%	2,397	2,307	3.9%
Revenue pax-kilometers (m RPK)	8,282	7,990	3.7%	17,551	17,042	3.0%
Available seat-kilometers (m ASK)	9,770	9,579	2.0%	20,465	20,302	0.8%
Load factor (%)	84.8%	83.4%	1.4	85.8%	83.9%	1.8
Short and Medium-haul						
Passengers carried ('000s)	2,489	2,448	1.7%	4,945	4,967	(0.4%)
Revenue pax-kilometers (m RPK)	1,932	1,907	1.3%	3,845	3,882	(1.0%)
Available seat-kilometers (m ASK)	2,591	2,598	(0.3%)	5,147	5,319	(3.2%)
Load factor (%)	74.6%	73.4%	1.1	74.7%	73.0%	1.7

Cargo activity	February			Year to date		
	2016	2015	Variation	2016	2015	Variation
Revenue tonne-km (m RTK)	272	289	(5.8%)	543	578	(6.0%)
Available tonne-km (m ATK)	512	521	(1.7%)	1,072	1,110	(3.4%)
Load factor (%)	53.1%	55.4%	(2.3)	50.7%	52.1%	(1.4)

KLM activity

Total Passenger network activity	February			Year to date		
	2016	2015	Variation	2016	2015	Variation
Passengers carried ('000s)	2,079	1,856	12.0%	4,201	3,817	10.0%
Revenue pax-kilometers (m RPK)	6,864	6,323	8.6%	14,294	13,348	7.1%
Available seat-kilometers (m ASK)	8,136	7,633	6.6%	16,723	16,114	3.8%
Load factor (%)	84.4%	82.8%	1.5	85.5%	82.8%	2.6
Long-haul						
Passengers carried ('000s)	738	688	7.2%	1,554	1,470	5.7%
Revenue pax-kilometers (m RPK)	5,724	5,342	7.1%	12,049	11,373	5.9%
Available seat-kilometers (m ASK)	6,743	6,310	6.9%	13,946	13,405	4.0%
Load factor (%)	84.9%	84.7%	0.2	86.4%	84.8%	1.6
Short and Medium-haul						
Passengers carried ('000s)	1,341	1,167	14.9%	2,646	2,347	12.8%
Revenue pax-kilometers (m RPK)	1,140	980	16.3%	2,245	1,975	13.7%
Available seat-kilometers (m ASK)	1,393	1,323	5.3%	2,777	2,709	2.5%
Load factor (%)	81.8%	74.1%	7.8	80.8%	72.9%	7.9
Cargo activity						
Revenue tonne-km (m RTK)	384	438	(12.3%)	779	861	(9.5%)
Available tonne-km (m ATK)	571	637	(10.4%)	1,185	1,308	(9.4%)
Load factor (%)	67.2%	68.7%	(1.5)	65.8%	65.8%	(0.1)